

Message Text

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72

ACTION ARA-20

INFO OCT-01 ISO-00 EB-11 COME-00 RSC-01 DRC-01 /034 W

----- 037930

R 051645Z SEP 74

FM AMCONSUL SAO PAULO

TO SECSTATE WASHDC 5545

INFO AMEMBASSY BRASILIA

AMCONSUL RIO DE JANEIRO

UNCLAS SAO PAULO 1971

E.O. 11652: N/A

TAGS: BFOL, BR

SUBJECT: OUTSIDE CONTRACTING OF WORLD TRADERS DATA REPORTS

REF: STATE 186718

ANSWERS TO QUESTIONS ON POST WTDR OUTPUT ARE LISTED BELOW
FOLLOWING REFTEL SEQUENCE:

A) UNIT PRICE US\$9.80 FOR FY 1974 AND US\$10.30 FOR FY 1975.

B) APPROXIMATELY 750.

C) ALL.

D) CREDIT WORTHINESS, CURRENT FINAYJVNDRHHRZGGION, PAYMENT
RECORD, GENERAL INFORMATION ON FIRM'S ORGANIZATION AND BRIEF
SUMMARY OF FIRM'S ACTIVITIES AND FACILITIES. DATA ON FIRM'S
MERCHANDISE OR PRODUCTS, SALES VOLUME AND NETWORK, IMPORTS AND
EXPORTS ARE RARELY PROVIDED IN CONTRACTOR'S REPORTS AND SOME-
TIMES INCOMPLETE OR INNACURATE; THESE ARE MAINLY OBTAINED
DIRECTLY FROM FIRMS.

E)

BUGUESE ONLY.

F) NO. REPORTS ARE SUPPLIED TO CONGEN BY CONTRACTOR IN SAME
FORM AND MANNER AS TO OTHER CLIENTS.

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G) 15, 3, 30.

H) AVERAGE TIME SPENT ON EACH WTDR IS ONE HOUR AND 15 MINUTES.

(1) 30 MINUTES. (2) 15 MINUTES. (3) 30 MINUTES. ALL WORK PERFORMED BY PROFESSIONAL FSL AND FSL CLERK. FSO SUPERVISION IS ONLY MINIMAL.

I) ABOUT THREE FSL HOURS PER REPORT AND ABOUT ONE FSO HOUR FOR EVERY THREE REPORTS.

J) DUN & BRADSTREET. MERCANTILE CREDIT.

K) ABOUT 1953.

L) REASONABLY SATISFACTORY.

M) YES.

N) WTDR IS COMPILED USING D&B REPORT, QUESTIONNAIRE RETURNED BY FIRMS (50-0/0 OF CASES) AND INFORMATION OBTAINED FROM NEWSPAPER CLIPPINGS, BALANCE SHEETS, AND TRADE OR INDUSTRY DIRECTORIES AVAILABLE TO CONSULATE GENERAL. UTILIZATION OF D&B REPORTS APPEARS TO BE ONLY REASONABLE MEANS BY WHICH CREDIT INFORMATION CAN BE OBTAINED WITHOUT CONSIDERABLE EXPENDITURE OF POST RESOURCES. ON OTHER HAND, ATTEMPT IN 1969/71 TO CONTRACT OUT ADDITIONAL WTD RESPONSABILITY TO D&B (WITH CONGEN PROVIDING TRANSLATING FACILITIES ONLY) WORKED POORLY AND HAD TO BE ABANDONED.

CHAPIN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 05 SEP 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974SAOPA01971
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740246-1147
From: SAO PAULO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740972/aaaaciwu.tel
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30 JUN 2005

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Status: NATIVE
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